

## Plan de Descuentos

Opción	enganche	entrega
Opción A : 10 % de descuento sobre el precio de lista	85%	15%
Opción B : 7 % de descuento sobre el precio de lista	65%	35%
Opción C : 5 % de descuento sobre el precio de lista	50%	50%
Opción D : 3 % de descuento sobre el precio de lista	30%	70%

## Lista de precios Pitahaya Aqua

Febrero 2020

RUV	edif	n°	mod	tipo	mt2	mt2 exterior	total	\$ Venta	- 3 % \$ Vta	- 5 % \$ Vta	- 7 % \$ Vta	- 10 % \$ Vta	estatus
5-5602	5	5602	C	PH Duplex Roof G.	213.86	73.53	287.39	7,527,872	7,302,036	7,151,478	7,000,921	6,775,085	
5-5601	5	5601	B	PH Roof G.	116.65	73.09	189.74	4,963,669	4,814,759	4,715,486	4,616,212	4,467,302	
4-5501	5	5501	B	Terraza	116.29	35.84	152.13						VENDIDO
3-5402	5	5402	A	Esquina	106.93		106.93						VENDIDO
3-5401	5	5401	B		115.87		115.87						VENDIDO
2-5302	5	5302	A	Esquina	106.93		106.93						VENDIDO
2-5301	5	5301	B		115.87		115.87	4,078,624	3,956,265	3,874,693	3,793,120	3,670,762	
1-5202	5	5202	A	Esquina	106.93		106.93	3,763,936	3,651,018	3,575,739	3,500,460	3,387,542	
1-5201	5	5201	B		115.87		115.87	4,078,624	3,956,265	3,874,693	3,793,120	3,670,762	
M-5102	5	5102	A	Esquina	105.38	13.54	118.92	3,966,636	3,847,637	3,768,304	3,688,971	3,569,972	
M-5101	5	5101	B		114.32	22.35	136.67	4,448,714	4,315,253	4,226,278	4,137,304	4,003,843	
3-4402	4	4402	A	PH Terraza	105.57	36.73	142.30						VENDIDO
3-4401	4	4401	B	PH Terraza	117.22	36.73	153.95	4,448,910	4,315,443	4,226,465	4,137,486	4,004,019	
2-4302	4	4302	A		105.57		105.57						VENDIDO
2-4301	4	4301	B		117.22		117.22	3,868,260	3,752,212	3,674,847	3,597,482	3,481,434	
1-4202	4	4202	A		105.57		105.57						VENDIDO
1-4201	4	4201	B		117.22		117.22	3,868,260	3,752,212	3,674,847	3,597,482	3,481,434	
M-4102	4	4102	A		104.02	22.35	126.37	4,086,154	3,963,569	3,881,846	3,800,123	3,677,539	
M-4101	4	4101	B		115.67	23.32	138.99	4,514,664	4,379,224	4,288,931	4,198,638	4,063,198	
6-3702	3	3702	A	PH Roof G.	106.93	73.53	180.46						VENDIDO
6-3701	3	3701	B	PH Roof G.	116.65	73.09	189.74	4,512,427	4,377,054	4,286,805	4,196,557	4,061,184	
5-3602	3	3602	A	Esquina	106.93		106.93						VENDIDO
5-3601	3	3601	B	Esquina	116.65		116.65						VENDIDO
4-3502	3	3502	C	Duplex Terraza	213.86	36.73	250.59	7,541,390	7,315,148	7,164,321	7,013,493	6,787,251	
4-3501	3	3501	B	Esquina	117.22		117.22						VENDIDO
3-3401	3	3401	B	Terraza	116.29	35.84	152.13						VENDIDO
2-3302	3	3302	A		106.93		106.93						VENDIDO
2-3301	3	3301	B		115.87		115.87	3,823,710	3,708,999	3,632,525	3,556,050	3,441,339	
1-3202	3	3202	A		106.93		106.93						VENDIDO
1-3201	3	3201	B		115.87		115.87	3,823,710	3,708,999	3,632,525	3,556,050	3,441,339	
M-3102	3	3102	A		105.38	22.61	127.99	4,138,966	4,014,797	3,932,018	3,849,238	3,725,069	
M-3101	3	3101	B		114.32	22.35	136.67	4,448,714	4,315,253	4,226,278	4,137,304	4,003,843	
2-2302	2	2302	A	PH Terraza	105.57	36.76	142.33						VENDIDO
2-2301	2	2301	B	PH Terraza	115.87	36.76	152.63						VENDIDO
1-2202	2	2202	A		105.57		105.57						VENDIDO
1-2201	2	2201	B		115.87		115.87						VENDIDO
M-2102	2	2102	A		104.02	22.35	126.37						VENDIDO
M-2101	2	2101	B		114.32	22.35	136.67						VENDIDO
4-1502	1	1502	A	PH Roof G.	106.93	72.60	179.53						VENDIDO
4-1501	1	1501	B	PH Roof G.	116.77	72.17	188.94	4,506,453	4,371,260	4,281,131	4,191,002	4,055,808	
3-1402	1	1402	C	Duplex Terraza	211.47	35.84	247.31	7,448,000	7,224,560	7,075,600	6,926,640	6,703,200	
3-1401	1	1401	B	Esquina	116.77		116.77	3,853,410	3,737,808	3,660,740	3,583,671	3,468,069	
2-1301	1	1301	B	Esquina	116.77		116.77	3,853,410	3,737,808	3,660,740	3,583,671	3,468,069	APARTADO
1-1202	1	1202	A		105.57		105.57						VENDIDO
1-1201	1	1201	B	Esquina	116.77		116.77	3,853,410	3,737,808	3,660,740	3,583,671	3,468,069	
M-1102	1	1102	A		104.02	22.35	126.37	4,086,154	3,963,569	3,881,846	3,800,123	3,677,539	
M-1101	1	1101	B	Esquina	115.22	22.61	137.83	4,485,334	4,350,774	4,261,067	4,171,361	4,036,801	

		<b>1</b>				<b>2</b>				<b>3</b>				<b>4</b>				<b>5</b>	
<b>1501</b>	4-1501 116 mt2	<b>1502</b>	4-1502 107 mt2					<b>3701</b>	6-3701 116 mt2	<b>3702</b>	6-3702 107 mt2					<b>5601</b>	5-5601 116 mt2	<b>5602</b>	5-5601 222 mt2
		<b>VENDIDO</b>						<b>VENDIDO</b>		<b>VENDIDO</b>									
<b>1401</b>	3-1401 116 mt2	<b>1402</b>	3-1402 212 mt2			<b>3401</b>	3-3401 116 mt2			<b>3501</b>	4-3501 116 mt2	<b>3502</b>	4-3502 214 mt2	<b>4401</b>	3-4401 116 mt2	<b>5501</b>	4-5501 116 mt2		
						<b>VENDIDO</b>				<b>VENDIDO</b>						<b>VENDIDO</b>			
<b>1301</b>	2-1301 116 mt2			<b>2301</b>	2-2301 115 mt2	<b>2302</b>	2-2302 105 mt2	<b>3301</b>	2-3301 115 mt2	<b>3302</b>	2-3302 107 mt2	<b>4301</b>	2-4301 116 mt2	<b>4402</b>	3-4402 105 mt2	<b>5401</b>	3-5401 115 mt2	<b>5402</b>	3-5402 107 mt2
	<b>APARTADO</b>			<b>VENDIDO</b>		<b>VENDIDO</b>				<b>VENDIDO</b>				<b>VENDIDO</b>		<b>VENDIDO</b>		<b>VENDIDO</b>	
<b>1201</b>	1-1201 116 mt2	<b>1202</b>	1-1202 105 mt2	<b>2201</b>	1-2201 115 mt2	<b>2202</b>	1-2202 105 mt2	<b>3201</b>	1-3201 115 mt2	<b>3202</b>	1-3202 107 mt2	<b>4201</b>	1-4201 116 mt2	<b>4202</b>	1-4202 105 mt2	<b>5201</b>	1-5201 115 mt2	<b>5202</b>	1-5202 107 mt2
		<b>VENDIDO</b>		<b>VENDIDO</b>		<b>VENDIDO</b>				<b>VENDIDO</b>				<b>VENDIDO</b>					
<b>1101</b>	M-1101 116 mt2	<b>1102</b>	M-1102 105 mt2	<b>2101</b>	M-2101 115 MT2	<b>2102</b>	M-2102 105 mt2	<b>3101</b>	M-3101 115 mt2	<b>3102</b>	M-3102 107 mt2	<b>4101</b>	M-4101 116 mt2	<b>4102</b>	M-4102 105 mt2	<b>5101</b>	M-5101 115 mt2	<b>5102</b>	M-5102 107 mt2
				<b>VENDIDO</b>		<b>VENDIDO</b>													